

AUGUST 23, 2015

Kim Christian Botho Pedersen

has successfully completed

Successful Negotiation: Essential Strategies and Skills

an online non-credit course authorized by University of Michigan and offered through Coursera

COURSE CERTIFICATE



George Stietel

George Siedel Williamson Family Professor of Business Administration Thurnau Professor of Business Law University of Michigan

 $Verify\ at\ coursera.org/verify/VK6TWG9WTG9N$

Coursera has confirmed the identity of this individual and their participation in the course.